

ROOKIE SEASON STUDIO

CLUB PARTNER PROGRAM

PARTNER PROGRAM TERMS

Public terms for organizations applying to or participating in the Rookie Season Studio Club Partner Program.

Last updated: August 22, 2026 | Please review these terms before submitting a Partner Application.

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1. ELIGIBILITY AND APPROVAL

Rookie Season Studio may approve youth sports clubs, leagues, teams, academies, training centres, camps and other legitimate youth-sports businesses or organizations for the Club Partner Program.

Submitting an application does not automatically create a partnership. Rookie Season Studio may approve, decline, suspend or discontinue participation where it reasonably believes the relationship is not appropriate for the program, brand, customers or organization.

2. PARTNER PROGRAM OPTIONS

Approved Partners select one program option. Option A - 15% Give Back: families pay regular qualifying product pricing and the Partner earns 15% of qualifying sales. Option B - 10 + 10 Member Rewards: families receive 10% off qualifying purchases and the Partner earns 10% of the discounted qualifying subtotal.

A selected plan remains in effect unless Rookie Season Studio approves a change. Partner earnings are calculated on the eligible product subtotal after discounts and before tax.

3. QUALIFYING SALES

Qualifying purchases may include eligible individual trading cards, single-card purchases, Big Head cutouts, custom player / walk-up songs, Rookie Season packages, eligible team products and other items that Rookie Season Studio designates as qualifying.

Partner earnings are not paid on taxes, shipping or delivery fees, refunded or cancelled orders, chargebacks, complimentary products, gift-card value, or special wholesale/bulk/negotiated orders unless Rookie Season Studio approves the reward in writing.

4. TRACKING AND ATTRIBUTION

Rookie Season Studio may provide a unique Partner Code, dedicated Partner page or link, QR code and promotional materials. Customers should use the approved tracking method for a purchase to be attributed to the Partner.

Rookie Season Studio maintains the final record of qualifying purchases, adjustments and Partner earnings. Purchases that cannot reasonably be attributed to a Partner through the approved tracking method may not qualify.

5. PAYMENTS AND ADJUSTMENTS

Partner earnings are paid monthly with no minimum payout threshold. Payments will normally be made by Interac e-Transfer to the payment email supplied by the Partner.

If a purchase that generated Partner earnings is later refunded, cancelled, charged back or reversed, the related Partner earnings may be removed before payout or deducted from a future payout if already paid.

6. CUSTOMER ORDERS AND FULFILLMENT

Families order and pay Rookie Season Studio directly. The Partner is not required to purchase or hold inventory and does not process customer payments on behalf of Rookie Season Studio.

Rookie Season Studio is responsible for its own customer ordering, personalization, production, customer support and fulfillment. Custom production is generally estimated at approximately 7-20 business days after all required photos, information and approvals are received, with larger/peak-period orders potentially requiring additional time.

7. PARTNER RESPONSIBILITIES

The Partner must provide accurate organization, contact and payout information; use only approved Rookie Season Studio claims and materials; avoid unauthorized promises about products, pricing, timing or refunds; use Partner codes and materials appropriately; and notify Rookie Season Studio when important account information changes.

The Partner must not represent that it owns, employs, controls or has authority to legally bind Rookie Season Studio.

8. PROMOTION EXPECTATIONS

Partners are expected to make reasonable efforts to share the program with athletes and families. At minimum, this normally includes one direct member communication at launch (for example TeamSnap, SportsEngine, email, newsletter or team messaging), one social post or story where the Partner maintains an active social account, sharing the approved Partner link/code/QR, and at least one additional reminder during each active sports season.

Rookie Season Studio may provide graphics, captions, email copy, messaging templates, QR materials and other approved resources. No sales minimum is guaranteed or required; however, prolonged inactivity or lack of reasonable promotional effort may result in suspension or discontinuation of Partner status.

9. NAME, LOGO AND MARKETING PERMISSION

Rookie Season Studio may use the Partner's name or logo for Partner Program purposes only where the Partner has granted permission. Any permission does not transfer ownership of the Partner's name, trademarks or logo.

Purchasing a Rookie Season Studio product does not automatically grant Rookie Season Studio permission to use a minor's photograph, likeness or personalized product in advertising or social-media promotion. Separate promotional permission must be obtained.

10. FOUNDING PARTNER PROGRAM

Founding Partner status is limited to the first 10 approved organizations. Founding Partner benefits may be provided during the first 12 months and can include recognition, custom partner pages/QR materials, priority support, spotlight opportunities, early access and ready-made promotional resources.

An eligible athlete may receive one complimentary custom player / walk-up song with their first qualifying Rookie Season Studio purchase of \$85 or more during the applicable Founding Partner period. Limit one complimentary Founding Partner song per athlete. Complimentary products do not generate Partner commission.

11. NON-EXCLUSIVE RELATIONSHIP

The partnership is non-exclusive. The Partner may work with other businesses or programs, and Rookie Season Studio may partner with other organizations in the same sport or geographic area.

12. INDEPENDENT PARTIES

Rookie Season Studio and the Partner remain independent parties. Participation does not create an employment relationship, franchise, joint venture, agency relationship or ownership interest. Neither party may enter obligations on behalf of the other unless separately authorized in writing.

13. TERM AND TERMINATION

An approved partnership continues until ended by either party. Either party may end the partnership with approximately 30 days' written notice.

Rookie Season Studio may suspend or terminate a Partner sooner for suspected fraud, misuse, misleading promotion, abuse of the program or other serious conduct affecting customers or Rookie Season Studio. Properly generated earnings before termination remain payable, subject to refunds, chargebacks and legitimate adjustments.

14. CHANGES TO THE PROGRAM

Rookie Season Studio may update products, pricing, program rules and promotional benefits as the business develops. If a material change affects an active Partner's commission or benefits, Rookie Season Studio will communicate the change before applying it to future qualifying purchases.

15. NO GUARANTEED RESULTS

Participation in the Club Partner Program does not guarantee any specific number of sales, customer orders, fundraising result, commission amount or other financial outcome.

16. GOVERNING LAW

These terms and any approved Partner relationship are intended to be governed by the laws of Ontario and the applicable federal laws of Canada, subject to any mandatory law that applies.

17. CONTACT AND ACCEPTANCE

Questions about the Club Partner Program can be directed to rookieseasonstudio@gmail.com.

By checking the Partner Program Terms acknowledgment when submitting an application, the applicant confirms that it has read and agrees to these public terms and understands that submitting an application does not guarantee acceptance. Approved Partners may also be required to complete a separate Partner Agreement before activation.

Draft business terms prepared for website use. These terms should be reviewed by a qualified Ontario legal professional before first publication or reliance.